

Libraries

Activity Categorisation	Detail	Price Detail				Rationale
		2012-13 Prices	2013-14 Prices	Venue	% Increase	
TO HIRE						
Compact discs	1 week	£1	£1	All libraries	0.0%	
Latest DVDs	1 week	£2.00 for 3 days	£2.00 for 3 days	All libraries	0.0%	
Latest DVDs concessionary groups	1 week	£1.00 for 3 days	£1.00 for 3 days	All libraries	0.0%	
DVD box sets	2 weeks	£4.00	£4.00	All libraries	0.0%	
DVD Annual subscription	annual	£50.00	£50.00	All libraries	0.0%	
DVD Annual subscription concessionary	annual	£25.00	£25.00	All libraries	0.0%	
Adult books on cassette	4 weeks	50p	50p	All libraries	0.0%	
Adult books on cd and mp3	4 weeks	£1.50	£1.50	All libraries	0.0%	
Adult books on cd and mp3-ovr	4 weeks	£1.00	£1.00	All libraries	0.0%	
Cd rom for children	4 weeks	£1.00	£1.00	All libraries	0.0%	
Adult Cd roms	4 weeks	£2.00	£2.00	All libraries	0.0%	
Information dvds	4 weeks	£2.00	£2.00	All libraries	0.0%	
LOST ITEMS						
Books	N/A	Replacement cost	Replacement cost	All libraries	0.0%	
MP3 books	N/A	£30.00	£30.00	All libraries	0.0%	
Storysacks	N/A	£50.00	£50.00	All libraries	0.0%	
LATE CHARGES						
Overdue Books	daily	15p per day 4.50 max	15p per day 4.50 max	All libraries	0.0%	
Overdue Books over 60s	daily	10p per day £3.00 max	10p per day £3.00 max	All libraries	0.0%	
DVDs at hire charge of £2.00	daily	£1.00 per day £30.00 max	£1.00 per day £30.00 max	All libraries	0.0%	
Older DVDs at hire charge of £1.00	daily	50p per day £15.00 max	50p per day £15.00 max	All libraries	0.0%	
Older DVDs for children at hire charge of £1.00	daily	25p per day £7.50 max	25p per day £7.50 max	All libraries	0.0%	
DVD box sets	daily	£1.00 per day £30.00 max	£1.00 per day £30.00 max	All libraries	0.0%	
Storysacks	daily	50p - £15 max	50p - £15 max	All libraries	0.0%	
RESERVATION FEES						
Adult items not in stock in Southampton	N/A	£3.00 basic search, additional £5.00 for books obtained from premium rate libraries.	£3.00 basic search, additional £5.00 for books obtained from premium rate libraries.	All libraries	0.0%	
Adult items not in stock in Southampton concessions	N/A	£1.50 basic search, additional £2.50 for books obtained from premium rate libraries.	£1.50 basic search, additional £2.50 for books obtained from premium rate libraries.	All libraries	0.0%	
Renewal of loans of Adult items not in stock in	N/A	1.00	1.00	All libraries	N/A	
Music sets not in stock in Southampton	N/A	£20 per 40 or part	£20 per 40 or part	All libraries	0.0%	
OTHER CHARGES						
USB Flash drive		£6-£10	£6-£10	All libraries	0.0%	
A4 Colour photocopies and print out	N/A	£0.50	£0.50	All libraries	0.0%	
A4 black and white photocopies and print out	N/A	£0.10	£0.10	All libraries	0.0%	
A3 Colour photocopies and print out	N/A	£1.00	£1.00	Central	0.0%	
A4 colour photocopies and print out	N/A	£0.20	£0.20	All libraries	0.0%	
A3 Prints from microfilm	N/A	£0.60	£0.60	Central	0.0%	
Scanning service	N/A	£1.00 for first page + 60p each for subsequent	£1.00 for first page + 60p each for subsequent	Central	0.0%	Service no longer requires staff assistance
4 x 6 prints from Plimsoll image database	N/A	£2.50 + £1.50 p&p	£2.50 + £1.50 p&p	Central	0.0%	
A4 prints from Plimsoll image database	N/A	£5.50 + £1.50 p&p	£5.50 + £1.50 p&p	Central	0.0%	
Fax copies inside UK	N/A	£1 front page - 60 p other pages	£1 front page - 60 p other pages	All libraries	0.0%	
Meeting Room/ Library Hire Commercial Use	per hour	£30	£30	All libraries	0.0%	
Disk repair	N/A	£1.00 - £2.50	£1.00 - £2.50	Central	0.0%	
Laminating service	N/A	£1 A4 £1.50 A3	£1 A4 £1.50 A3	All libraries	0.0%	

Arts & Heritage

Activity	Duration of Activity (if applicable)	Price Detail				Venue	% Increase	Comments	Venue entry charge included
		2010-11 Prices	2011-12 Prices	2012-13 Prices	2013-14 Prices				
Collections									
Search and certified copy of Motor Vehicle Registration documents, Electoral registers, & Baptisms		n/a	n/a	N/A	£4.00	Archives Offices	n/a	New combination of set charge to create a standard price set	
Search of Central Index Register of Seamen		£16.00	£16.00	N/A	£16.00	Archives Offices	n/a	Static as prices revised significantly in 2010/11	
General Research (anything beyond information on holdings or short, specific searches)		£40.00	£40.00	N/A	£40.00	Archives Offices	n/a	Static as prices revised significantly in 2010/11	
Art Vaults, this is for max 5 vaults per day		£525.00	£525.00	N/A	£550.00	New product in 2007/8	4.8%	Change to price as now offering 5 vaults included in charge	
Corporate curatorial talk	1 hour	215.00	215.00	N/A	£215.00	Art Gallery or off-site	n/a	Static as prices revised significantly in 2010/11	
Talk for community or stakeholder group	1 hour	£50 plus travel	£50 plus travel	N/A	£50 plus travel		n/a	Static as prices revised significantly in 2010/11	
ADS CHARGES These costs are exclusive of VAT, which will be added for payment by the depositor.	1-100 files	n/a	£110.00	£115.00	£118.00		2.6%	Price rise by inflation	
	101-500 files	n/a	£165.00	£172.00	£177.00		2.9%	Price rise by inflation	
	501-2000 files	n/a	£326.00	£341.00	£351.00		2.9%	Price rise by inflation	
	2000+ files	n/a	n/a	n/a	£500.00			New charge	
Digital Archive - 1 - 100 files	N/A	£108.00	£110.00	£115.00	£119.00	N/A	3.5%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. PLEASE NOTE change to numerical structure	
Digital Archive - 101 - 500 files	N/A	£162.00	£165.00	£172.00	£178.00	N/A	3.5%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. PLEASE NOTE change to numerical structure	
Digital Archive - 500+ files	N/A	£324.00	£326.00	£341.00	£354.00	N/A	3.8%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials. PLEASE NOTE change to numerical structure	
Paper Records									
Sheets stored in documents boxes sized 380x250x125mm	N/A	£9.50	£10.00	£10.45	£10.85	N/A	3.8%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.	
Outsize documents requiring separate storage	N/A	£2.74	£2.80	£2.93	£3.00	N/A	2.4%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.	

Drawings								
To be submitted for storage in drawers , cost per drawing	N/A	£1.21	£1.25	£1.30	£1.36	N/A	4.6%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Drawings size A1 or larger to be submitted rolled to specification	N/A	£2.74	£2.80	£2.93	£3.00	N/A	2.4%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Photographs								
Negatives, per hanging files	N/A	£1.56	£1.60	£1.67	£1.73	N/A	3.6%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Negatives, loose, per three strips	N/A	£1.85	£1.90	£1.99	£2.05	N/A	3.0%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Contact Prints, per hanging files	N/A	£1.56	£1.60	£1.67	£1.73	N/A	3.6%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Contact prints, loose, each	N/A	£1.85	£1.90	£1.99	£2.05	N/A	3.0%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Prints, 6x4, in sleeves, each	N/A	£0.39	£0.40	£0.42	£0.43	N/A	2.4%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Prints, loose, each	N/A	£0.78	£0.80	£0.84	£0.87	N/A	3.6%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Transparencies, 35mm, mounted, per hanging file	N/A	£1.97	£2.00	£2.09	£2.15	N/A	2.9%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Transparencies, 35mm, loose, per 100	N/A	£12.58	£12.75	£13.32	£13.85	N/A	4.0%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
X-Radiographs, each	N/A	£1.56	£1.60	£1.67	£1.73	N/A	3.6%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.

Microforms, fixed cost	N/A	£1.56	£1.60	£1.67	£1.73	N/A	3.6%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Black & White A4		£0.32	£0.35	N/A	£0.35	N/A	n/a	Static as prices revised significantly in 2010/11
Black & White A3		£0.42	£0.45	N/A	£0.45	N/A	n/a	Static as prices revised significantly in 2010/11
Laser A4		£1.58	£1.60	N/A	£1.60	N/A	n/a	Static as prices revised significantly in 2010/11
Laser A3		£1.85	£1.90	N/A	£1.90	N/A	n/a	Static as prices revised significantly in 2010/11
Microfiche printouts by user		£0.63	£0.65	N/A	£0.65	N/A	n/a	Static as prices revised significantly in 2010/11
By staff		£1.26	£1.30	N/A	£1.30	N/A	n/a	Static as prices revised significantly in 2010/11
A0 size maps		£4.73	£4.80	N/A	£4.80	N/A	n/a	Static as prices revised significantly in 2010/11
Digital images		£2.63	£2.70	N/A	£2.70	N/A	n/a	Static as prices revised significantly in 2010/11
Images on CD ROM		n/a	n/a	N/A	£3.00	Archives Offices		2 different prices last year so met in the middle for this year
The Material Archive								
Bulk Finds								
One Southampton standard cardboard box at 260x560x130mm	N/A	£17.23	£17.50	£18.25	£18.90	N/A	3.6%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
One Southampton large box at 260x560x260mm	N/A	£34.46	£35.00	£36.50	£37.80	N/A	3.6%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Itemised Finds								
One Southampton standard cardboard box at 260x560x130mm	N/A	£17.23	£17.50	£18.25	£18.90	N/A	3.6%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
One Southampton large box at 260x560x260mm	N/A	£34.46	£35.00	£36.50	£37.80	N/A	3.6%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Items finds that do require storage in a controlled environment (e.g. metal, glass, organic material), each	N/A	£0.32	£0.35	£0.36	£0.37	N/A	2.8%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Cost of entering SMART 5 forms into Object Database, per form	N/A	£0.83	£0.85	£0.89	£0.92	N/A	3.4%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Cost of entering SMART 5 forms into Object Database, per form including scanning image	N/A	£1.56	£1.60	£1.67	£1.73	N/A	3.6%	Slight increases across the board for archaeology archive deposition charges to contractors reflect increases in materials.
Venue Hire								
Westgate Hall								
Hire (9am -5pm) 7 days a week	Minimum 2 hour booking	£125.00	£160.00	£160.00	£160.00	Westgate Hall	0.0%	Price to remain static to encourage take up.
Internal/External/Stakeholders	After 5pm 7 days a week	£150.00	£160.00	£170.00	£170.00	Westgate Hall	0.0%	Price to remain static to encourage take up.
External Hire	Each additional hour			£85.00	£85.00	Westgate Hall	0.0%	Keep static to increase uptake of additional hours

Internal and Stakeholder/Private Hire	Each additional hour			£65.00	£50.00	Westgate Hall	-23.1%	Review shows a poor conversion in confirmed bookings, reducing by £15 will be more viable and hopefully allow for catering sales as an addition.	
Internal day and partership/stakeholder hire 9am-5pm Mon-Fri	Per Hour Min 2 hours	£100.00	£105.00	£105.00	£105.00	Westgate Hall	0.0%	Price to remain static to encourage take up.	
Tudor House Museum									
Whole Museum Internal or External	POA (per hour)		£270.00	£325.00	£325.00	Tudor House	0.0%	Price to remain static to encourage take up.	
Partner/Stakeholder Rate									
Georgian Room Day Hire (40 max)	Per Hour		£40.00	£50.00	£50.00	Tudor House	0.0%	Price to remain static to encourage take up.	
Georgeian Room Eve Hire (40 max)	Per Hour		£90.00	£110.00	£110.00	Tudor House	0.0%	Price to remain static to encourage take up.	
KJP Day Hire (60 max)	Per Hour		£40.00	£50.00	£50.00	Tudor House	0.0%	Price to remain static to encourage take up.	
KJP Eve Hire (60 max)	Per Hour		£90.00	£110.00	£110.00	Tudor House	0.0%	Price to remain static to encourage take up.	
Banqueting Hall eve hire (number tbc)	Per Hour		£90.00	£110	£110.00	Tudor House	0.0%	Price to remain static to encourage take up.	
Whole Museum eve hire (number tbc)	Per Hour		£150.00	£180.00	£180.00	Tudor House	0.0%	Price to remain static to encourage take up.	
Georgian Room Day Hire (40 max)	per Hour		£130.00	£65	£65.00	Tudor House	0.0%	Price to remain static to encourage take up.	
Georgian Room Eve Hire (40 max)	per hour		£160.00	£80.00	£80.00	Tudor House	0.0%	Price to remain static to encourage take up.	
KJP Day Hire (60 max)	Per Hour		£130.00	£65	£65.00	Tudor House	0.0%	Price to remain static to encourage take up.	
KJP Eve Hire (60 max)	Per Hour		£160.00	£80.00	£80	Tudor House	0.0%	Price to remain static to encourage take up.	
Banquesting Hall Eve hire	Per Hour		£160.00	£160.00	£160	Tudor House	0.0%	Price to remain static to encourage take up.	
P/A Hire	Per Hour		£20.00	£20.00	£25.00	Tudor House	25.0%	Normal cost per hour if external would be higher, increase of 25% is acceptable as we have our own. £25 per hour capped at £100.00.	
By arrangement after 10pm extra cost per staff member	Per Hour		£10.00	£10.00	£10.00	Tudor House	0.0%	Static to accommodate staff costs.	
Combination Weddings									
Wedding Hire (georgian room and KJP)	4 hour booking		£520.00	£520.00	£450.00	Tudor House	-13.5%	Price is actual charged in 2012-13, price shown iin 2012-13 was maximum only. Decreasing maximum.	
Westgate Hall and KJP	4 hour booking		£600.00	£600.00	£450.00	Tudor House	-25.0%	Price is actual charged in 2012-13, price shown iin 2012-13 was maximum only. Decreasing maximum.	
Weekend Hire (WG Hall and KJP)	4 hour booking		£800.00	£800.00	£450.00	Tudor House	-43.8%	Price is actual charged in 2012-13, price shown iin 2012-13 was maximum only. Decreasing maximum.	
Westgate Hall and Georgian Room	4 hour booking		£600.00	£600.00	£450.00	Tudor House	-25.0%	Price is actual charged in 2012-13, price shown iin 2012-13 was maximum only. Decreasing maximum.	

Weekend Hire (WG Hall and KJP)	4 hour booking		£800.00	£800.00	£450.00	Tudor House	-43.8%	Price is actual charged in 2012-13, price shown in 2012-13 was maximum only. Decreasing maximum.
								Price is actual charged in 2012-13, price shown in 2012-13 was maximum only. Decreasing maximum.
Georgian Room and KJP	4 hour booking		£600.00	£600.00	£450.00	Tudor House	-25.0%	Price is actual charged in 2012-13, price shown in 2012-13 was maximum only. Decreasing maximum.
Weekend Hire (WG Hall and KJP)	4 hour booking		£800.00	£800.00	£450.00	Tudor House	-43.8%	Price is actual charged in 2012-13, price shown in 2012-13 was maximum only. Decreasing maximum.
Tudor House Museum and Garden Entry Charges								
Adult Entry			£4.75	£4.75	£4.75	Tudor House Museum	0.0%	Price to remain static to encourage take up.
Child Entry (ages 5-16)			£3.00	£3.00	£3.00	Tudor House Museum	0.0%	Price to remain static to encourage take up.
Children Under 5 Free						Tudor House Museum		
Concessions (Students/People over 60)			£3.75	£3.75	£3.75	Tudor House Museum	0.0%	Price to remain static to encourage take up.
Family Ticket			£12.00	£12.00	£12.00	Tudor House Museum	0.0%	Price to remain static to encourage take up.
Venue Hire Charges								
SeaCity Museum								
Grand Hall								
	Evening Hire only			£130.00	£130.00	SeaCity	0.0%	Price to remain static to encourage take up.
	Charge per hour							
	Maximum 50 people							
	Minimum 2 hour booking							
	Stakeholder Rate			£100.00	£100.00	SeaCity	0.0%	Price to remain static to encourage take up.
Catering area only								
	Evening Hire only			£130.00	£130.00	SeaCity	0.0%	Price to remain static to encourage take up.
	Charge per hour							
	Maximum 80 people							
	Minimum 2 hour booking							
	Stakeholder Rate			£100.00	£100.00	SeaCity	0.0%	Price to remain static to encourage take up.
Catering and Retail area	Evening Hire only			£210.00	£210.00	SeaCity	0.0%	Price to remain static to encourage take up.
	Charge per hour							
	Maximum 120 people							
	Minimum 2 hour booking							
	Stakeholder			£125.00	£125.00	SeaCity	0.0%	Price to remain static to encourage take up.
Temp Exhibition Area	Evening Hire only			£210.00	£210.00	SeaCity	0.0%	Price to remain static to encourage take up.
	Charge per hour							
	Maximum people							

Free Extras	Projector Screen						n/a		
	Flip Chart						n/a		
							n/a		
Extra Charges	P/A & Microphone	£150.00	£150.00	£150.00	£150.00	Art Gallery	0.0%	Price to remain static to encourage take up.	
	Piano Tuning	£75.00	£75.00	£75.00	£80.00	Art Gallery	6.7%	Reflects an increase received by the contractor, passed on to the client.	
	Cloak Room Attendant	£25.00	£25.00	£25.00	£25.00	Art Gallery	0.0%	Price to remain static to encourage take up.	
	After 10pm extra cost per staff member per hour	£10.00	£10.00	£10.00	£10.00	Art Gallery	0.0%	Price to remain static to encourage take up.	
Art Gallery									
Art Lease									
Standard (£2,000 and under)	1 year	£80.00	£85.00	N/A	£89.00	Client	4.7%	Keeping existing clients at same charges, higher charges for new clients	
Bronze (£2,000-£10,000)	1 year	£120.00	£122.00	N/A	£125.00	Client	2.5%	Keeping existing clients at same charges, higher charges for new clients	
Silver (£10,001-£20,000)	1 year	£205.00	£205.00	N/A	£210.00	Client	2.4%	Keeping existing clients at same charges, higher charges for new clients	
Gold (£20,000-50,000)	1 year	£440.00	£440.00	N/A	£450.00	Client	2.3%	Keeping existing clients at same charges, higher charges for new clients	
Platinum (over £50,000)	1 year	POA		N/A	POA	Client			
Art4Schools image hire	New annual charge	90		N/A	£94.00	Clients	4.4%	Keeping existing clients at same charges, higher charges for new clients	
Home Loan Lease	New annual charge		£48.00	N/A	£50.00	Clients	4.2%	Keeping existing clients at same charges, higher charges for new clients	
Arts and Heritage									
Learning Activities (See Note 1)									
Activity	Duration of Activity (if applicable)	Minimum Participants	Maximum Participants	Cost per extra person	2010-11 Prices	2011-12 Prices	2012-13 Prices	2013-14 Prices	Venue
On site									
Discover sessions for schools and low income groups	1 hour	1	33	0, just entry if applicable	£42.00	£43.00	£45 £46	£47.25	Any Arts and Heritage venue
Tour for adult education groups	1 hour	1	15	£6.50, which includes entry After 20 - new session		£53.00	£55 £67	£70.35	Any Arts and Heritage venue
Workshops for schools and low income groups	1 hour	1	33	0, just entry if applicable	£72.00	£73.00	£76 £80	£84.00	Any Arts and Heritage venue
Workshops for adult groups	1 hour	1	15	£6.50, which includes entry After 20 - new session		£105.00	£110.00	£115.50	Any Arts and Heritage venue
Family, children and young peoples: Arts and Heritage clubs	Maximum 2 hours. Price per participant	N/a - ticketed sales. WS cancelled if not enough participants	15 standard. 20 max	n/a	£5.80	£6.00	£6.50	£7.15	Any Arts and Heritage venue
Family, children and youth short activities	Maximum 2 hours. Price per participant	N/a - ticketed sales. WS cancelled if not enough participants	15 standard. 20 max	n/a		£6.00	£6.50	£7.15	Any Arts and Heritage venue
Family, children and youth day long activities	Maximum 8 hours. Price per participant	N/a - ticketed sales. WS cancelled if not enough participants	15 standard. 20 max	n/a		£25.00	£27.50	£30.25	Any Arts and Heritage venue
Birthday party	Maximum 1 hours. Price per participant	10	20	n/a			£10.00	£11.00	Any Arts and Heritage venue

Birthday party	Maximum 2 hours. Price per participant	10	20	n/a			£15.00	£16.50	Any Arts and Heritage venue
Adult practical workshop	Maximum 8 hours. Price per participant	N/a - ticketed sales. WS cancelled if not enough participants	15	n/a		£75.00	£75.00	£75.00	Any Arts and Heritage venue
Adult study day	Maximum 8 hours. Price per participant	N/a - ticketed sales. WS cancelled if not enough participants	20	n/a		£75.00	£75.00	£75.00	Any Arts and Heritage venue
Public lecture / talk / performance/ symposium	Maximum 8 hours. Price per participant	N/a - ticketed sales. WS cancelled if not enough participants	110	n/a		£25.00	£25.00	£27.50	Any Arts and Heritage venue
Public venue tour	Maximum 2 hours. Price per participant	N/a - ticketed sales. WS cancelled if not enough participants	15	n/a		£5.50	£5.75 £6.50	£7.15	Any Arts and Heritage venue
Corporate curatorial talk	Maximum 2 hours.	1	15 - 20	n/a	£215.00	£220.00	£220.00	£220.00	Any Arts and Heritage venue
Specialist subject lecture / talk / tour	Maximum 2 hours.	1	15 - 20	n/a	£215.00	£300.00	£300.00	£300.00	Any Arts and Heritage venue
Programmed in-house Training / INSET workshop for professional development	WHOLE DAY Price per participant	N/a - ticketed sales. WS cancelled if not enough participants 5 to run	15	n/a		£125.00	£125.00	£125.00	Any Arts and Heritage venue
Programmed in-house Training / INSET workshop for professional development	HALF DAY Price per participant	N/a - ticketed sales. WS cancelled if not enough participants 5 to run	15	n/a		£86.00	£86.00	£86.00	Any Arts and Heritage venue
Bespoke Group Training / INSET workshop for professional development	WHOLE DAY 9 - 4 9 - 3 10-4 Price per activity	8	12	£30 lowest when negotiating = £20. Up to a max of 20-25 ish people. Depends on the activity		£730 plus travel, if off site.	£730 plus travel, if off site.	£730 plus travel, if off site.	Any Arts and Heritage venue OR as outreach
Bespoke Group Training / INSET workshop for professional development	HALF DAY 10-1 Price per activity	8	12	£15, lowest £10. Up to a max of 20-25 ish people. Depends on the activity		£550 plus travel, if off site.	£550 plus travel, if off site.	£550 plus travel, if off site.	Any Arts and Heritage venue OR as outreach
Off site									
Outreach - standard session for school or low income group (SCC)	1 hour	1	33	n/a		£83.00	£91.00	£91.00	Host venue
Outreach - standard session for school or low income group (non - scc)	1 hour	1	33	n/a		£93.00	£102.00	£102.00	Host venue
Outreach - bespoke or specialist session for school or low income group.	Maximum 8 hours.	1	33	n/a		£250.00	£250 £300	£300.00	Host venue
Art on Wheels session	Max 3.5 hrs	1	36	n/a				£200.00	Host venue
Art on Wheels session	Max 6 hrs	1	72	n/a				£300.00	Host venue
Art on Wheels session	Max 8 hrs	1	108	n/a				£400.00	Host venue
Outreach - bespoke or specialist project day	Maximum 8 hours.	n/a	n/a	n/a		£500.00	£500.00	£500.00	Host venue
Loans box - handling collection SCC group	6 weeks	n/a	n/a	n/a		£20.00	£25.00	£27.50	Host venue
Loans box - handling collection Non- SCC group	6 weekes	n/a	n/a	n/a		£25.00	£30.00	£33.00	Host venue
Lecture / talk	Maximum 2 hours.	n/a	n/a	n/a	£215.00	£220.00	£220.00	£220.00	Host venue
Venue Hire -EDUCATION USE ONLY									
Solent suit - lunch space	1 hour				£24.00	£24.00	£25.00	£26.00	Civic Centre
Westgate Hall - lunch space	1 hour						£25.00	£26.00	Westgate Hall
Tudor house education room - lunch space	1 hour						£20.00	£21.00	Tudor House
Tudor House and Westgate hall simultaneously - lunch space	1 hour						£35.00	£36.75	Tudor house and Westgatehall
Sea City - Lunch space	1/2 hour						£20.00	£21.00	Sea City

Mytime Active - Southampton City Golf Course (Weekend Prices)

Activity Categorisation	Price Detail								
Weekend	2007/08 Prices	2008/09 Prices	2009/10 Prices	2010/11 Prices	2011/12 Prices	2012/13 Prices	2013/14 Prices	% increase	Comments on Pricing
18 Hole Adult	20.00	20.00	22.00	23.00	25.00	27.00	27.00	0.00%	Price held
9 Hole Adult	9.20	9.50	10.00	10.50	11.00	12.00	12.00	0.00%	Price held
18 Hole Junior	12.00	12.00	12.00	13.00	13.50	14.00	11.00	-21.43%	Reduction to encourage participation
9 Hole Junior	5.90	6.00	6.00	6.00	6.50	7.00	7.00	0.00%	Price held
Adult & Child Ticket (18 Hole)	N/A	22.00	24.00	26.00	30.00	33.00	34.00	3.03%	not sold as a separate item
Adult & Child Ticket (9 Hole)	N/A	10.00	11.50	12.50	13.50	15.00	19.00	26.67%	As above
Front 9 Ticket (Twilight Times)	N/A	11.00	12.00	12.50	13.00	14.00	15.00	7.14%	Full 18 twilight price
Society Booking Weekend Summer	70.00	70.00	75.00	80.00	90.00	108.00	85*	-21.30%	Approx rates as differ with packages
Society Booking Weekend Winter	45.00	50.00	58.00	55.00		N/A	75*		Approx rates as differ with packages
Twilight - 4 hours prior to sunset						10.00			significant discount on 18 hole adult and Adult and child ticket
SEASON TICKETS									
7 Day Adult	410.00	440.00	450.00	475.00	515.00	650.00	650.00	0.00%	Price held
7 Day Concessionary	230.00	250.00	280.00	295.00	340.00	440.00	440.00	0.00%	Price held
7 Day Student	235.00	265.00	280.00	295.00	340.00	440.00	275.00	-37.50%	18-22 year olds
7 Day Teen 13-17							95.00		New price band
Season Ticket Holder Round Fee									
18 Hole Adult	1.60	1.60	1.80	1.80	1.80	0.00	0.00	-100%	not applicable
18 Hole Concessionary	1.00	1.00	1.20	1.20	1.20	0.00	0.00	-100%	not applicable
9 Hole Adult	1.00	1.00	1.20	1.20	1.20	0.00	0.00	-100%	not applicable
9 Hole Concessionary	0.80	0.80	1.00	1.00	1.00	0.00	0.00	-100%	not applicable
Junior Season Ticket									
7 Day Junior	N/A	90.00	90.00	90.00	95.00	95.00	65.00	-32%	reduced to encourage participation

NOTE: % are rounded up or down

Mytime Active - Southampton City Golf Course (Weekday Prices)

Activity Categorisation	Price Detail								Comments on Pricing
Weekday	2007/08 Prices	2008/09 Prices	2009/10 Prices	2010/11 Prices	2011/12 Prices	2012/13 Prices	2013/14 Prices	% increase	
18 Hole Adult	14.50	15.00	16.00	17.00	19.00	22.00	22.00	0.00%	price held
9 Hole Adult	7.00	7.20	7.50	8.00	8.50	9.00	9.00	0.00%	price held
18 Hole Concession	8.40	8.50	10.00	12.50	14.00	16.00	15.00	-6.25%	reduced to encourage participation
9 Hole Concession	4.90	5.00	5.50	6.00	6.50	7.00	7.00	0.00%	price held
18 Hole Junior	8.40	8.50	9.00	9.50	10.00	10.00	8.00	-20.00%	reduced to encourage participation
9 Hole Junior	4.90	5.00	5.00	5.00	5.50	6.00	6.00	0.00%	price held
Adult & Child Ticket (18 Hole)	N/A	16.00	17.50	19.00	21.00	24.00	28.00	16.67%	not sold separatley
Adult & Child Ticket (9 Hole)	N/A	7.50	8.50	9.00	9.50	11.00	15.00	36.36%	not sold separatley
Front 9 Ticket	N/A	8.00	8.50	9.00	9.50	11.00	N/A	#VALUE!	not available
Society Booking Weekday Summer	55.00	55.00	59.00	65.00	68.00	80.00	80.00	0.00%	Varies due to package
Society Booking Weekday Winter	45.00	50.00	54.00	55.00	60.00	N/A	60.00	N/A	Varies due to package
Twilight - 4 hours prior to sunset							10.00		adult and Adult and child ticket
Season Tkt Holder Round Fee									
18 Hole Adult	1.60	1.60	1.80	1.80	1.80	N/A	N/A	N/A	
18 Hole Concessionary	1.00	1.00	1.20	1.20	1.20	N/A	N/A	N/A	
9 Hole Adult	1.00	1.00	1.20	1.20	1.20	N/A	N/A	N/A	
9 Hole Concessionary	0.80	0.80	1.00	1.00	1.00	N/A	N/A	N/A	
Miscellaneous									
Locker Rental	12.00	14.00	14.00	15.00	16.00	18.00	20.00	11.11%	Very cheap for 12 months rental
Locker Key Deposit	8.00	10.00	10.00	15.00	15.00	16.00	16.00	0.00%	This is a refundable deposit.
SEASON TICKETS									
5 Day Adult	250.00	265.00	290.00	295.00	340.00	440.00	440.00	0.00%	price held
5 Day Concessionary	120.00	150.00	175.00	200.00	230.00	300.00	325.00	8.33%	Very cheap comapred to competition
5 Day Student	120.00	150.00	150.00	195.00	225.00	300.00	275.00	-8.33%	7 day usage

NOTE: % are rounded up or down

Mytime Active - Southampton City Golf Course (Friday Prices)

Activity Categorisation	Price Detail									Comments on Pricing
	Friday Prices	2007/08 Prices	2008/09 Prices	2009/10 Prices	2010/11 Prices	Previous increase %	2011/12 Prices	2012/13 Prices	2013/14 Prices	
18 Hole Adult	14.50	15.00	16.00	17.00	6%	19.00	22.00	23.00	5%	Very competitive in the market
9 Hole Adult	7.00	7.20	7.50	8.00	7%	8.50	10.00	10.00	0%	Price held to encourage participation
18 Hole Concession	8.40	8.50	10.00	12.50	25%	14.00	17.00	15.00	-12%	price reduced to encourage participation
9 Hole Concession	4.90	5.00	5.50	6.00	9%	6.50	7.00	7.00	0%	Price held to encourage participation
18 Hole Junior	8.40	8.50	9.00	9.50	6%	10.00	10.00	10.00	0%	Price held to encourage participation
9 Hole Junior	4.90	5.00	5.00	5.00	0%	5.50	5.50	6.50	18%	Very competitive
Adult & Child Ticket (18 Hole)	N/A	16.00	17.50	19.00	9%	21.00	25.00	33.00	32%	Not sold separatley
Adult & Child Ticket (9 Hole)	N/A	7.50	8.50	9.00	6%	9.50	12.00	16.50	38%	Not sold separatley
Front 9 Ticket	N/A	8.00	8.50	9.00	6%	10.00	12.00	n/a		not available
Society Booking Weekday Summer	55.00	55.00	59.00	65.00	10%	68.00	84.00	80.00	-5%	Depends on package
Society Booking Weekday Winter	45.00	50.00	54.00	55.00	2%	60.00	N/A	60.00	N/A	Depends on package
Twilight - 4 hours prior to sunset								12.00		significant discount on 18 hole adult and Adult and child ticket

NOTE: % are rounded up or down

Active Nation - Indoor Wetside

Activity Categorisation	Course Detail	Price Detail							Comments
		Quays 2012/13 Prices	Quays 2013/14 Prices	% Increase	Bitterne 2012/13 Prices	Bitterne 2013/14 Prices	% Increase		
WETSIDe OFF PEAK									
Adult Swim . (Access to all pools except for fun session)	No Set Duration	4.00	4.30	7.5%	3.30	3.60	9.1%	Need to factor in 20p discount for those with a card. Cards are free to obtain	
Family Swim	Q - 30 mins BLC - No Set Duration	12.50	12.50	0.0%	10.00	10.00	0.0%	No increase due to U8 swimming	
Junior / Older non member	Blc -No Set Duration	2.85	3.00	5.3%	2.40	2.60	8.3%	Charge only applicable to over 8's	
Parent & toddler	Blc -No Set Duration	4.60	4.80	4.3%					
AquaFit	Blc 45 mins	5.70	5.90	3.5%	5.20	5.50	5.8%		
Fitness and swim	session	6.90	7.20	4.3%					
GP Hydro Fit 16 sessions		3.90	n/a	#VALUE!				Not applicable anymore	
WETSIDe STANDARD									
Family swim	Blc & Q -No Set Duration	15.00	15.00	0.0%	12.00	12.50	4.2%	No increase due to U8 swimming	
*Junior/ Older non member swim	Blc -No Set Duration	3.25	3.40	4.6%	2.70	2.80	3.7%	Charge only applicable to over 8's	
Adult Swim (access to all pools except fun session)	Blc -No Set Duration- Q 55mins	5.10	5.40	5.9%	4.10	4.20	2.4%	Need to factor in 20p discount for those with a card. Cards are free to obtain	
AquaFit/Aquaerobics	Blc 45mins	5.80	6.00	3.4%	5.50	5.60	1.8%	Price in line with other aerobics classes	
Adult swim lesson	45 mins	8.40	8.70	3.6%					
Adult swim lesson	30 mins	6.30	6.55	4.0%	5.00	5.20	4.0%		
Main Pool Hire	Blc 60mins	142.00	148.00	4.2%	85.00	87.00	2.4%	In line with utility increases	
Junior lessons /swim tots lessons	Blc 30mins	5.90	6.10	3.4%	4.80	5.00	4.2%		
Adult and Child lessons	30 mins	5.90	6.10	3.4%	4.80	5.00	4.2%		
1-2-1 Swimming lessons	Blc 30mins	18.50	19.50	5.4%	14.00	14.50	3.6%		
Swimming instructor (extra for schools)	Blc 60mins	21.00	22.00	4.8%	21.00	22.00	4.8%		
Up to 35 (BLC Party hire pool only)	Blc 60mins				85.00	99.00	16.5%		
Up to 35 + Inflatable (BLC)	Blc 60mins				100.00	99.00	-1.0%		
Aquanatal	40mins	5.70	5.90	3.5%	5.20	5.30	1.9%		
Certification - swim lessons		3.10	3.20	3.2%	3.10	3.20	3.2%		
Certification - gym / tramp									
Replacement card		2.00	2.00	0.0%	2.00	2.00	0.0%	No increase	
Dive Certificates		1.50	1.50	0.0%				Certificate quality is poor	
*Dive Pool Hire - Discount		72.00	75.00	4.2%					
*Dive Pool Hire		100.00	105.00	5.0%					
School & instructors		75.00	78.00	4.0%					
Main pool discount		100.00	105.00	5.0%				In line with utility increases	
Lane hire for clubs		12.50	13.00	4.0%					
Private lane hire		24.00	25.00	4.2%					
Leisure Pool hire		150.00	99.00	-34.0%				Leisure Pool Hire now the pool party price	
Sauna,steam with free swim		7.40	7.70	4.1%					
Swim for Fitness (Non Member)		5.40	5.60	3.7%					
Swim for Fitness (Platinum Member)		3.90	4.10	5.1%				Nominal increase of 20p	
Fitness suite & swim		9.20	9.60	4.3%					
Diving lessons		6.10	6.80	11.5%				Price will be £6.30 for those using the advance payment method set up.	
Institute swim		1.50	1.60	6.7%				Nominal increase of 10p	
Replace carpark pass		25.00	25.00	0.0%					
Diving Guest		7.20	7.50	4.2%					
Stunt training		25.00	26.50	6.0%					
Prive Dive lessons		28.00	29.25	4.5%					
Adult dive int pay				11.8%				Will encourage them to take up courses. Lower prices were charged in the past to increase usage.	
		7.60	8.50						
TID runner up		25.50	n/a	#VALUE!				Determined by the lesson price	
Hoi Dive crash course		36.60	37.80	3.3%				6 x 6.30 (dive lesson)	
Full day dive camp		35.00	36.25	3.6%					
Half day dive camp		20.00	21.00	5.0%					
Teenage dive course		47.00	48.50	3.2%					
Diving clinic		6.20	6.45	4.0%					
TID T shirts		7.75	8.00	3.2%					
Underwater photos		12.50	13.00	4.0%					
Baby resus		5.30	5.50	3.8%					
Deep water work out		5.80	6.00	3.4%					
Deep water work out - platinum		3.20	3.35	4.7%					
YoYo Divers		66.00	68.50	3.8%					
Diving SDA DD's									
1 session per week	As per SLA	37.00	38.25	3.4%					
2 sessions per week	As per SLA	50.25	52.00	3.5%					
3 sessions per week	As per SLA	60.50	62.50	3.3%					
4 sessions per week	As per SLA	69.00	71.50	3.6%					
5 session per week	As per SLA	75.50	78.00	3.3%					
6 sessions per week	As per SLA	80.50	83.00	3.1%					
7 session per week	As per SLA	85.00	88.00	3.5%					

Active Nation - Indoor Dryside

Activity Categorisation	Course Detail	Price information						Comments			
		Bitterne 2012/13 Prices	Bitterne 2013/14 Prices	% Increase	Chamberlayne 2012/13 Prices	Chamberlayne 2013/14 Prices	% Increase		Quays 2012/13 Prices	Quays 2013/14 Prices	% Increase
DRYSIDE OFF PEAK											
Badminton	40mins	6.90	7.10	2.9%	6.90	7.10	2.9%				
*Fitness Suite (Individual)	90mins	6.00	6.30	5.0%	6.00	6.30	5.0%	6.00	6.30	5.0%	Increase to add value to membership
Hire of Half Hall	40mins	14.00	14.20	1.4%	14.00	14.50	3.6%				
Hire of Hall	40mins	27.60	28.40	2.9%	27.60	28.50	3.3%				
Showers	N/A	3.00	3.20	6.7%	3.00	3.20	6.7%	3.00	3.20	6.7%	Increase in line with utility increase
Table Tennis	40mins	6.80	7.10	4.4%	6.80	7.00	2.9%				
Activity Room Hire	60 mins	27.00	28.00	3.7%							
DRYSIDE STANDARD											
50 Plus	120mins	3.60	3.80	5.6%	3.40	3.50	2.9%	4.20	4.35	3.6%	
*Aerobic Exercise inc Boxercise	55mins	5.80	6.00	3.4%	5.80	6.00	3.4%	5.80	6.00	3.4%	
Badminton	40 mins	8.20	8.50	3.7%	8.20	8.40	2.4%				
Big Bounce / 5 Aside Party	60mins	99.00	99.00	0.0%	82.50	85.00	3.0%				Now includes party host for 2 hours
Bobtails	45mins	4.80	5.00	4.2%							
Creche	60mins	3.50	3.70	5.7%	3.50	3.70	5.7%	3.90	4.00	2.6%	
*Creche Room Hire	60mins	N/A	N/A	0.0%	25.00	26.00	4.0%	26.00	27.00	3.8%	
Fitness Room Induction	90mins	20.00	20.00	0.0%	20.00	20.00	0.0%	20.00	20.00	0.0%	Price freeze on all memberships
Fitness Suite (Individual)	90mins	7.40	7.70	4.1%	7.40	7.70	4.1%	7.40	7.70	4.1%	
Hire of Half Hall	40mins	16.60	17.00	2.4%	16.60	17.20	3.6%				
Hire of Hall	40mins	33.00	34.00	3.0%	33.00	34.00	3.0%				
Kids Club (Non Member)	All Day				19.00	19.70	3.7%				
Kids Club (Cat Club-Member)	All Day				17.20	17.80	3.5%				
Kids Club (Non-Member)	Half Day				11.20	11.60	3.6%				
Kids Club (Cat Club Member)	Half Day				9.10	9.40	3.3%				
Kids Club (Non-Member)	Week				85.00	88.00	3.5%				
Kids Club (Cat-Club Member)	Week				80.00	83.00	3.8%				
Kids Club (Non-Member) Early/Late Drop Off/Pick Up	NA				2.50	3.00	20.0%				
Kids Club (Cat Club Member) Early/Late Drop Off/Pick Up	NA				2.00	2.50	25.0%				
Cat Club Membership	Annually				11.20	11.70	4.5%				
Showers	session	3.00	3.20	6.7%	3.00	3.20	6.7%	3.00	3.20	6.7%	Increase in line with utility increase
Small Bounce	60mins				72.50	75.00	3.4%				
Soft Play	60mins	2.70	2.80	3.7%							
Spectator	session	1.50	1.50	0.0%	1.50	1.50	0.0%	1.50	1.50	0.0%	
Studio 1 hire Quays 8.30pm onwards	60mins							30.00	32.00	6.7%	Room hire per hour.
Studio 1 hire Quays discounted	60mins							44.00	45.00	2.3%	
Studio 1 hire Quays up to 8.30pm	60mins							50.00	52.00	4.0%	
Studio Hire (Q's studio 2)	60mins							52.00	54.00	3.8%	
Studio hire discount (Q's studio 2)					35.00	36.00	2.9%	45.00	47.00	4.4%	
Table Tennis	60mins	8.00	8.50	6.3%	8.00	8.40	5.0%				
Tramp and Bounce Party	60 mins				115.00	120.00	4.3%				
Tumble Bugs/Baby	40mins	4.50	4.60	2.2%				4.50	4.65	3.3%	
YFA	session	2.80	2.90	3.6%	2.80	2.90	3.6%	2.80	2.90	3.6%	
YFA Induction	session	6.50	6.75	3.8%	6.50	6.75	3.8%	6.50	6.75	3.8%	
Comm/meeting Room Hire	60mins				35.00	36.00	2.9%				
Access Football	60mins				3.00	3.10	3.3%				
Activity Room Hire	60mins	27.00	28.00	3.7%							
*Yoga @ The Quays	1hr 45							8.10	8.40	3.7%	
*Conference Room Hire	60mins							37.00	38.50	4.1%	
*Conference Room Hire(DISC)	60mins							30.00	31.50	5.0%	Room hire per hour.
Core Conditioning	45mins							4.00	4.20	5.0%	
Children's yoga								4.40	4.50	2.3%	
YFA grad		3.90	4.10	5.1%	3.90	4.10	5.1%	3.90	4.10	5.1%	Market rate
Toddle gym								3.80	4.00	5.3%	Market rate

Active Nation - Southampton Water Activity Centre (SWAC)

SWAC - Activity Categorisation		Price information			Course Detail		Comments
Activity type	Activity/Product	2012/2013 Prices	2013/2014 Prices	% Increase	Places	Time	
RECREATIONAL ACCESS							
Sailing program	Junior	£15.00	£15.00	0%	6	2.5 Hours	
	Adult	£20.00	£20.00	0%	3	2.5 Hours	
	Sailability	£8.00	£8.50	6%	6	2.5 Hours	
SUBSCRIPTIONS							
Memberships*	Adult membership (Sailing)	£299.00	£360.00	20%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
<i>*Memberships are not a bookable course but a product to be sold through the retail till.</i>	Junior membership (Sailing)	£199.00	£240.00	21%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Family membership (Sailing)	£599.00	£720.00	20%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Additional Child (Sailing)	£99.00	£120.00	21%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Adult membership (Active Outdoor)	£399.00	£480.00	20%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Junior membership (Active Outdoor)	£299.00	£360.00	20%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Family membership (Active Outdoor)	£999.00	£1,110.00	11%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Additional Child (Active Outdoor)	£149.00	£165.00	11%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Adult membership (Super Active)	£599.00	£720.00	20%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Junior membership (Super Active)	£399.00	£399.00	0%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Family membership (Super Active)	£1,450.00	£1,450.00	0%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Additional Child (Super Active)	£249.00	£249.00	0%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships

PRIVATE TUITION							
Sailing Tuition	Individual tutition	£35.00	£35.00	0%	1	1 hour	
		£0.00	£229.00	New	1	1 day	
	Additional person	£0.00	£15.00	New	N/A	N/A	
Powerboat expeirences	Individual tution (fuel charge on top)	£35.00	£39	11%	1	1 hour	Fuel increase taken into account
	Own boat tutition	£229.00	£249	9%	1	1 day	Competitor analysis completed and we are still cheaper than local and national competitors
COURSES							
Rowing	Recreational Rowing	£0.00	5.00	New	6	1hr	
	Learn to Row	£0.00	90.00	New	6	2 hours	
Sailing Experiences	Discovery	£10.00	10.00	0%	3	1 Hours	
	Discovery	£29.00	29.00	0%	3	2.5 Hrs	
	Introduction to Sailing	£85.00	88.00	4%	4	1 day	
Sailing Courses	RYA Level 1	£199.00	206.00	4%	3	2 days	
	RYA Level 2	£199.00	206.00	4%	3	2 days	
	RYA Level 1 & 2 combined	£349.00	362.00	4%	3	3 days	
	Keelboat Level 1	£249.00	£260	4%	4	2 days	
	Keelboat Level 2	£249.00	£260	4%	4	2 days	
	RYA Youth stage 1	£129.00	£150	16%	6	2 days	We dropped the price of these courses last year and we are now reinstating the price that was applicable in 2011
	RYA Youth stage 2	£129.00	£150	16%	6	2 days	We dropped the price of these courses last year and we are now reinstating the price that was applicable in 2011
	RYA Youth stage 3	£129.00	£150	16%	6	2 days	We dropped the price of these courses last year and we are now reinstating the price that was applicable in 2011
	RYA Youth stage 4	£129.00	£150	16%	6	2 days	We dropped the price of these courses last year and we are now reinstating the price that was applicable in 2011
Sailing Instructor Courses	Dinghy Instructor pre-entry Training/ass	£150.00	£199	33%	6	2 days	We have merged the course and this is now a 2 day course, before hand they were priced individually so in reality the price has not increased
	Dinghy Instrcutor Pre-entry Assesment	New	£99	New		1 Day	
	Dinghy Instructor	£329.00	£349	6%	6	5 days	Market rate
	Senior Dinghy Instructor	£329.00	£349	6%	12	4 days	Market rate
	Tidal Endorsement Training & Assessment (1:1)	£199.00	£229	15%	1	1 day	Market rate - in line with what other RYA training providers are charging
Powerboat Courses	RYA Level 1	£129.00	£135	5%	3	1 day	
	RYA Level 2	£299.00	£310	4%	3	2 days	
	RYA Intermediate	£329.00	£345	5%	3	2 days	
	RYA Advanced	£349.00	£365	5%	3	2 days	
	RYA Safety boat	£329.00	£345	5%	3	2 days	
Powerboat Instructor Courses	Powerboat skills assessment	£149.00	£155	4%	6	1 days	
	Powerboat Instructor	£349.00	£365	5%	6	3 days	
	Advanced Powerboat Instructor	£329.00	£349	6%	6	2 days	Market rate - in line with what other RYA providers are charging

	Night Time Experience builder (1:3)	£249.00	£249	0%	1	1 evening	
Shorebased and Navidgation Courses	RYA Sea Survival	£119.00	£125	5%	12	1 day	
	RYA VHF (DSC)	£95.00	£99	4%	12	1 day	
	RYA Basic Navigation	£95.00	£99	4%	12	1 day	
	RYA Day Skipper Theory (wkends)	299	£349	17%	12	6 days	Competitor analysis completed and we are still cheaper than local and national competitors
	RYA Day Skipper Theory (evenings)	299	£349	17%	12	22 evenings	Competitor analysis completed and we are still cheaper than local and national competitors
	RYA Coastel/Yatch Master Theory (wkends)	299	£349	17%	12	6 days	Competitor analysis completed and we are still cheaper than local and national competitors
	ISAF course	£129.00	£129	0%	12	2 days	
First Aid Courses	RYA First Aid course	£95.00	£99	4%	12	1 day	The examiner fees have increased also for all first aid courses
	Paediatric First Aid	£125.00	£140	12%	12	1 day	Competitor analysis completed and we are still cheaper than local and national competitors
	HSE Emergency First Aid at Work	£95.00	£110	16%	12	1 day	Competitor analysis completed and we are still cheaper than local and national competitors
	HSE First Aid at Work	£199.00	£220	11%	12	3 day	Competitor analysis completed and we are still cheaper than local and national competitors
	HSE First Aid at Work refresher	£149.00	£165	11%	12	2 day	Competitor analysis completed and we are still cheaper than local and national competitors
HOLIDAY ACTIVIITYS							
Holiday activities	Watersports fun day	£30.00		-100%	6	1 day	
	RYA Youth stage 1	£199.00	£229	15%	6	5 days	We dropped the price of these courses last year and we are now reinstating the price that was applicable in 2011
	RYA Youth stage 2	£199.00	£229	15%	6	5 days	We dropped the price of these courses last year and we are now reinstating the price that was applicable in 2011
	RYA Youth stage 3	£199.00	£229	15%	6	5 days	We dropped the price of these courses last year and we are now reinstating the price that was applicable in 2011
	RYA Youth stage 4	£199.00	£229	15%	6	5 days	We dropped the price of these courses last year and we are now reinstating the price that was applicable in 2011
GROUPS							
Groups	School SAIL – ½ day 'SO' postcode	£69.00	£79	14%	6	0.5	Competitor analysis completed and we are still cheaper than local and national competitors, still a very competitive rate for such activity
	School SAIL – ½ day	£89.00	£99	11%	6	0.5	Competitor analysis completed and we are still cheaper than local and national competitors, still a very competitive rate for such activity
	School POWER – ½ day 'SO' postcode	£69.00	£79	14%	3	0.5	Competitor analysis completed and we are still cheaper than local and national competitors, still a very competitive rate for such activity
	School POWER - RIVER TRIP 'SO' postcode	£299.00	£310	4%	10	1	
	School POWER – ½ day	£79.00	£89	13%	3	0.5	Market rate
	School POWER - RIVER TRIP	£299.00	£310	4%	10	1	

	Youth SAIL – ½ day 'SO' postcode	£79.00	£89	13%	6	0.5	Competitor analysis completed and we are still cheaper than local and national competitors, still a very competitive rate for such activity
	Youth SAIL – ½ day	£99.00	£99	0%	6	0.5	
	Youth POWER – ½ day 'SO' postcode	£89.00	£99	11%	8	0.5	Competitor analysis completed and we are still cheaper than local and national competitors, still a very competitive rate for such activity
	Youth POWER - RIVER TRIP 'SO' postcode	£299.00	£310	4%	8	1	
	Youth POWER – ½ day	£119.00	£125	5%	8	0.5	
	Youth POWER - RIVER TRIP	£299.00	£310	4%	8	1	
PARTIES							
Parties	Party package	£99.00	£110	11%	6	0.5	Market rate
Parties (adult)	Stag/Hen	£199.00	£210	6%	1	2 days	Market rate
HIRE							
Room Hire	Room Hire	£25.00	£25	0%	1	1 hour	
		£125.00	£129	3%	1	1 day	

Active Nation - Woodmill

Woodmill - Activity Categorisation		Price Detail			Course Detail		Comments
Activity type	Activity/Product	2012/2013 Prices	2013/2014 Prices	% Increase	Places	Time	
RECREATIONAL ACCESS							
Paddling program	Junior	£15.00	£15.00	0%	6	2.5 Hours	
	Adult	£20.00	£20.00	0%	3	2.5 Hours	
	Paddleability	£8.00	£8.50	6%	6	2.5 Hours	Market rate
SUBSCRIPTIONS							
Memberships*	Adult membership (Paddle)	£299.00	£360.00	20%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Junior membership (Paddle)	£199.00	£240.00	21%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Family membership (Paddle)	£599.00	£720.00	20%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Additional Child (Paddle)	£99.00	£120.00	21%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Adult membership (Active Outdoor)	£399.00	£480.00	20%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Junior membership (Active Outdoor)	£299.00	£360.00	20%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Family membership (Active Outdoor)	£999.00	£1,110.00	11%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Additional Child (Active Outdoor)	£149.00	£165.00	11%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Adult membership (Super Active)	£599.00	£720.00	20%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Junior membership (Super Active)	£399.00	£399.00	0%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships

	Family membership (Super Active)	£1,450.00	£1,450.00	0%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Additional Child (Super Active)	£249.00	£249.00	0%	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
PRIVATE TUITION							
	Individual tuition	£35.00	£35.00	0%	1	1 hour	
		£0.00	£229.00	New	1	1 day	
	Additional person	£0.00	£15.00	New	N/A	N/A	
COURSES							
Paddling Experiences	Discovery	£10.00	£10.00	0%	3	2 Hours	
	Day trips	New	£80.00	New	6	1 day	
	Expedition	New	£295.00	New	6	3 day	
	Intro to White Water	New	£95.00	New	6	1 day	
Climbing courses	Competent climber	New	£95.00	New	8	1 day	
	NICAS Level 1	New	£80.00	New	8	1 day	
Paddling Courses	BCU 1 Star	£95.00	£99.00	4%	8	1 day	
	BCU 2 Star	£149.00	£155.00	4%	8	2 days	
	BCU 3 Star Sea	£149.00	£155.00	4%	6	2 days	
	BCU 3 Star Whitewater	£149.00	£155.00	4%	6	2 days	
	BCU 3 Star Canoe	£149.00	£155.00	4%	6	2 days	
	BCU 3 Star Touring	New	£155.00	New	6	2 days	
	Foundation Safety and Rescue Test (FSRT)	£95.00	£99.00	4%	6	1 day	
Paddling Instructor Courses	UKCC Level 1 Coach (Training and Assessment)	£249.00	£259.00	4%	12	4 days	
	UKCC Level 2 Coach (Training)	£249.00	£259.00	4%	12	4 days	
	UKCC Level 2 Coach (Assessment)	£95.00	£99.00	4%	4	1 day	
First Aid Courses	BCU 1 day First Aid course	New	£95.00	New	12	1 day	
HOLIDAY ACTIVITIES							
Holiday activities	Active Adventure Day	£25.00	£26.00	4%	8	1 day	
	Active Adventure week	£110.00	£115.00	5%	8	5 day	
GROUPS							
Groups*	Group DRY – ½ day 'SO' postcode	£79.00	£79.00	0%	12	0.5	
*Schools who do Multiactivity programmes get charged at WET prices.	Group DRY – ½ day	£99.00	£99.00	0%	12	0.5	
	Group WET – ½ day 'SO' postcode	£79.00	£79.00	0%	8	0.5	
	Group WET – ½ day	£99.00	£99.00	0%	8	1	
PARTIES							
Parties	Party package	£99.00	£99.00	0%	6	1.5 hours	
Parties (adult)	Stag/Hen	£199.00	£199.00	0%	8	0.5	
HIRE							
Hire	Camping	£8.00	£8.00	0%	1	1 Night	
	Salmon Pool and Stoneham	£389.00	£389.00	0%	1	1 day	
	Fishing Sydicate	£200.00	£200.00	0%	1	N/A	
	Salmon Pool Day	£195.00	£200.00	3%	3	1 Day	
	Salmon Pool Day	£215.00	£220.00	2%	3	1 Night	

Active Nation - Outdoor Sports Centre

Outdoor Sports Centre - Activity Categorisation		Price Detail			Course Detail
Activity type	Activity/Product	2012/2013 Prices	2013/2014 Prices	% Increase	Time
Full Synthetic pitch hire	Peak adult	£79.00	£82.00	3.8%	90 mins
	Off Peak adult	£69.00	£72.00	4.3%	90 mins
	Peak Adult	£60.00	£62.50	4.2%	60 mins
	Off peak Adult	£50.00	£52.00	4.0%	60 mins
	Peak Junior	£60.00	£62.50	4.2%	90 mins
	Off Peak Junior	£47.50	£49.50	4.2%	90 mins
	Peak Junior	£40.00	£41.50	3.8%	60 mins
	Off Peak Junior	£30.00	£31.50	5.0%	60 mins
Half pitch Syn Hire	Peak adult	£50.00	£52.00	4.0%	90 mins
	Off Peak adult	£40.00	£41.50	3.8%	90 mins
	Peak Adult	£40.00	£41.50	3.8%	60 mins
	Off peak Adult	£30.00	£31.50	5.0%	60 mins
	Peak Junior	£37.50	£39.00	4.0%	90 mins
	Off Peak Junior	£30.00	£31.50	5.0%	90 mins
	Peak Junior	£30.00	£31.50	5.0%	60 mins
	Off Peak Junior	£25.00	£26.00	4.0%	60 mins
Netball-per court	Peak Adult	£12.00	£12.50	4.2%	60 mins
	Off peak adult	£8.50	£8.80	3.5%	60 mins
	Peak Junior	£9.00	£9.40	4.4%	60 mins
	Off Peak Junior	£6.00	£6.25	4.2%	60 mins
Tennis-per court	Peak Adult	£7.00	£7.30	4.3%	60 mins
	Off peak adult	£6.00	£6.20	3.3%	60 mins
	Peak Junior	£5.25	£5.50	4.8%	60 mins
	Off Peak Junior	£4.25	£4.40	3.5%	60 mins
Crazy Golf/Putting	Per Round	£2.20	£2.30	4.5%	Per person
	Putting	£1.00	£1.00	0.0%	Per person
Athletics	Adult	£3.00	£3.10	3.3%	Per Session
	Concession/Student	£2.25	£2.30	2.2%	Per Session
Grass Football/Rugby	Adult match	£60.00	£62.50	4.2%	Per match
	Junior/schools- Adult pitch	£45.00	£47.00	4.4%	Per match
	Junior/schools- Junior pitch	£30.00	£31.50	5.0%	Per match
Cricket	Adult day	£55.00	£57.00	3.6%	40 Overs a side
	Adult evening	£40.00	£41.50	3.8%	20 Overs a side
	Junior/schools day	£41.25	£43.00	4.2%	40 Overs a side
	Junior/schools evening	£30.00	£31.50	5.0%	20 Overs a side
Bowls	Adult Supporter	£100.00	£104.00	4.0%	Season
	Concession Supporter	£75.00	£78.00	4.0%	Season
	Green Fees	£4.00	£4.20	5.0%	Per person
	Locker small	£5.00	£5.00	0.0%	Season
	locker Large	£10.00	£10.00	0.0%	Season
Rounders	Adult	£20.00	£21.00	5.0%	Per match
	Junior/schools	£15.00	£15.50	3.3%	Per match
Cross Country	Venue Hire	£65.00	£68.00	4.6%	Per meeting

Active Nation - Outdoor SNOW

SNOW - Activity Categorisation		Price Detail			Course Detail		Comments
ACTIVITY GROUP	Activity/Product	2012/2013 Prices	2013/2014 Prices	% Increase	Places	Time	
RECREATIONAL ACCESS							
Recreational Access	2 hour activity pass	£10.00	£15.00	50%	1	2 hours	This is due to us now including boot and equipment hire within the fee whereas before it was charged separately per item.
	30 day slope pass ...	£30.00	£30.00	New	1	N/A	
SUBSCRIPTIONS							
Subscriptions	Adult membership (Snow)	£0.00	£360.00	New	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Junior membership (Snow)	£0.00	£240.00	New	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Family membership (Snow)	£0.00	£720.00	New	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Additional Child (Snow)	£0.00	£120.00	New	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Adult membership (Active Outdoor)	£0.00	£480.00	New	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Junior membership (Active Outdoor)	£0.00	£360.00	New	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Family membership (Active Outdoor)	£0.00	£1,110.00	New	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Additional Child (Active Outdoor)	£0.00	£165.00	New	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Adult membership (Super Active)	£0.00	£720.00	New	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
Junior membership (Super Active)	£0.00	£399.00	New	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships	

	Family membership (Super Active)	£0.00	£1,450.00	New	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
	Additional Child (Super Active)	£0.00	£249.00	New	N/A	N/A	The membership price shown here is the new direct debit price, the annual price has not changed and therefore we have not increased the prices for memberships
COURSES							
Courses	Discovery Session	£10.00	£10.00	0%	6	1 hour	
	Garurenteed to Sk/Board course	£95.00	£99.00	4%	8	6 Hours	
	Redicsover courses	£25.00	£29.00	16%	8	2 Hours	
	Next steps courses	£25.00	£29.00	16%	8	2 Hours	
	Breakthorough classes	£25.00	£29.00	16%	8	2 Hours	
PRIVATE TUITION							
Private Tuition	Individual tuttion	£40.00	£45.00	13%	1	1 hour	Instructor rates have increased accordingly
	Half an hour bolt on	£10.00	£12.00	New	N/A	0.5 Hours	
	Additional person	£10.00	£12.00	20%	N/A	N/A	Instructor rates have increased accordingly
CLASSES							
Classes	Over 50's	£8.00	£8.50	6%	8	1.5 Hours	
	Race training session	£15.00	£15.60	4%	8	1.5 Hours	
	Junior Snowsports Explore Session	£10.00	£10.40	4%	8	0.75 Hour	
	Junior Snowsports Club Session	£13.00	£13.50	4%	8	0.75 Hour	
HOLIDAY ACTIVITIES							
Holiday Activities	Snow Camp	£0.00	£35.00	New	8	1 day	
	Snow Camp (week)	£0.00	£135.00	New	8	5 days	
DONUTS							
Donuts	Individual	£10.00	£11.00	10%	1	1 hour	
	Ringo Party	£99.00	£99.00	0%	10	1 hour	
	Exlusive	£199.00	£229.00	15%	25	1 hour	
HIRE							
Hire	Room Hire	£125.00	£125.00	0%	1	1 day	
		£50.00	£25.00	-50%	1	1 Hour	
GROUPS							
Groups (Schools/Youth/Charities Groups)	First session special	£70.00	£75.00	7%	08-Jan	1 hour	
	Additional person	£6.00	£6.00	0%	8	1 hour	
	Standard 1 hour	£85.00	£89.00	5%	8	1 hour	
	Course 6 week (per sesison price)	£80.00	£80.00	0%	8	1 hour	
	Additional person	£6.00	£6.00	0%	8	1 hour	
Adult/Mixed groups	Standard 1 hour	£130.00	£130.00	0%	8	1 hour	
	Course 6 week (per sesison price)	£115.00	£115.00	0%	8	1 hour	
	Additional person	£13.00	£13.00	0%	8	1 hour	